

**Key**

**N = New Housing Societies** (already established for sake of housing alone)

**D = Groups diversifying housing portfolio** (existing group, wants to add other types of housing)

**E = Existing societies planning to build housing for first time** (existing group, new interest in housing)

**C = Community Groups interested in exploring developing housing and establishing a society**

**S = Existing housing societies looking for educational development opportunities**

Course	N	D	E	C	S
<b>Management Consultations, Mediation Services and Meeting Facilitations</b>					
Board Internal Organizational Structure	■		■		■
Board Recruitment and Succession	■	■	■		■
Crime Prevention	■	■	■		■
Effective Policies	■	■	■		■
Selecting Tenants	■	■	■		■
Staff Management	■	■	■		■
Strategic and Operational Planning	■	■	■		■
<b>Core Courses</b>					
Board Basics: Everything you Wanted to Know About Being a Board Member But were Afraid to Ask	■	■	■	■	■
Building Effective Boards	■			■	
Conflict Resolution	■	■	■	■	■
Conflict Resolution Training for Non-Profit Housing Providers in BC	■	■	■	■	■
Creating Your Replacement Reserve Plan (Customized)	■	■	■		■
Dealing with Disputes	■	■	■	■	■
Gaining Community Acceptance	■	■	■	■	■
Landlord-Tenant Relations	■	■			■
Maintenance Works Day 1 - Preventative Maintenance: Planning for Success	■	■			■
Maintenance Works Day 2 - Tools of the Trade: A Practical Guide to Hands-on Maintenance	■	■			■
Making Policies that Work	■	■	■	■	■
Marketing Mixed Income Developments		■			■
Non-Profit Housing Employer's Guide	■		■		■
Operating Agreements and Budgets	■	■	■	■	■
Replacement Reserves (And How to Fund Them)	■	■	■		■
Sustaining the Sector	■	■	■	■	■
The Right Staff	■	■	■		■
Tools for Tenant Involvement	■	■	■		■
<b>Development Courses</b>					
Addressing Housing Demand in Communities	■	■	■	■	■
Creating a Successful Development Team	■	■	■	■	■
Determining Housing Need	■	■	■	■	■
Making Successful Proposals	■	■	■	■	■
Ready, Set, Build!	■	■	■	■	■
Steps in the Development Process	■	■	■	■	■
Using the Market to Create Affordable Housing	■	■	■	■	■